

A Step-By-Step Guide to Purchasing a Used BMW

Description

You already know what the brand stands for, and its strong reputation for quality and reliability is rightly influencing your decision to buy a used BMW.

When you search [used BMW Phoenix](#), for example, you will find an impressive array of vehicles that are the epitome of what this iconic car maker stands for.

With such a wide selection of luxury cars to choose from, here are some tips on narrowing down your options and the steps to take when purchasing a used BMW.

Work out your budget

One of the first things you need to do is work out a realistic budget. Once you know how much you can afford to spend on buying a used BMW, including how much deposit you can offer and what monthly payments you can afford if you are taking out a finance deal, this will help guide you toward the models that fit your needs and meet your budget.

There are certain factors you need to account for when working out your budget. You need to remember that a sales tax might be applied to the total price. You will also have to pay interest on a car finance loan, which will add to the total cost.

Important finance tip – If you are going to apply for finance it would be a good idea to check your credit score before you fill in the forms. If your credit score is good, it might help you to negotiate a better car finance interest rate.

Find a suitable seller

It is all very well buying a used BMW from a private buyer but any potential cost saving could be wiped out if you subsequently discover that the vehicle is not in the condition you expect.

Buying your used BMW from a reputable dealer is usually a smart move. You get the assurance of a warranty if there are any issues, which is not something you get very often when you buy privately or from a car dealer that does not specialize in BMWs.

A good car dealer will want to uphold their reputation. That means you should get a certified pre-owned BMW that has been checked over thoroughly before being sold.

Compare prices

Some used BMWs will cost more than cars of a similar age. This price difference is usually influenced by things such as the condition of the vehicle, its [service history](#), mileage, and whether there is a service history to check what work has been done.

Allowing for these key factors, it is always a good idea to check the estimated market value of a BMW model that you are interested in. You should also remember that the level of trim and the presence of additional features will also be influential when it comes to deciding what sort of price each BMW will be sold for.

Make sure you take a test drive and arrange to inspect the car at the same time. Ask your dealer as many questions as you want before agreeing to buy.

If you follow these steps you should be able to find a used BMW that ticks all the right boxes and gives you years of trouble-free motoring.

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